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www.lasersourceonline.com

## Dental Laser Buyers Guide

Check the box once all important information is provided.

Whether purchasing a new or pre-owned dental laser this guide is designed to aid your search and ensure that you ask all the important questions before making your decision. If you are purchasing your first or tenth dental laser follow the check list below with your laser representative.

1) **Initial Investment** – Can I afford to pay for the laser upfront, or will I need to finance the equipment?

Laser Cost: \_\_\_\_\_

(If Financed)

Monthly Payment	X	# of Payments	+	Down Payment	Total Cost

2) **Ongoing Cost of Operation** – What other expenses will I incur after the purchase? Do I have to travel for training? How much does the warranty cost per year after the included warranty expires?

Warranty Cost per year: \_\_\_\_\_  
Training Cost & Travel Cost: \_\_\_\_\_  
Consumable Cost per year: \_\_\_\_\_

3) **Return Policy** - A laser can be a big investment what happens if I change my mind?

**Get a copy of the Return Policy in writing.**

4) **Selling Your Laser** – Upgrading your laser, retirement, illness, or scaling back your practice? What happens if I decide to sell my laser? Is the warranty transferable? What additional costs/fees might I incur?

**Get a copy of the Used Laser Policy in writing.**